
15 July 2002, T. J. Walker

**IFWA fees bring profit to *Florida Entomologist’s* e-version**

As reported in detail at the 23 Apr 2002 meeting of the Executive Committee, gross income from IFWA fees in 2001 was $10,800 and net income was $8,434. This amount is nearly enough to completely replace the gross income (in constant dollars) that FES made from institutional subscriptions to *Florida Entomologist* in 1994, when it began its free-access Internet version.

As shown in Fig. 1, annual net income from IFWA fees (in inflation adjusted $$) approximately equals gross revenues from library subscriptions in 1994, when *Florida Entomologist* went on the Internet.

![Fig. 1. Gross income from library subscriptions and net income from IFWA fees, 1994 to date. The unfilled portion of the 2002 bar predicts net income from IFWA fees for the remaining two issues in 2002 on the basis of last year’s sales. All amounts have been converted to constant 2001 US dollars. The horizontal dashed line allows comparison of subsequent revenues with those generated from library subscriptions in 1994, when *Florida Entomologist* went on the Internet.](image)

**BioOne willing to include *Florida Entomologist***

Heather Joseph, Chief Operating Officer of BioOne, has indicated that *Florida Entomologist* would be a welcomed addition to BioOne. An agenda item recommending that *Florida Entomologist* join BioOne was prepared for the 28 July 2002 Executive Committee meeting.