

# Report to Executive Committee

T. J. Walker, Web editor, *Florida Entomologist*, 19 July 2005

## Joining JSTOR

As explained in June 30 email to the Executive Committee, joining JSTOR will benefit FES, through royalty payments, and those who publish in *Florida Entomologist*, through enhanced access to their articles. Teresa has the contract that must be executed to accept JSTOR's invitation.

I recommend that FES set a moving wall of one year for the posting of *Florida Entomologist* articles on JSTOR. This should discourage the cancellation of subscriptions to *Florida Entomologist* by libraries that license the JSTOR version of our journal and will have no effect on FES's JSTOR royalties and very little effect on the expected increased use of *Florida Entomologist* articles.

I have asked University of Florida libraries to provide their holdings of *Florida Buggist* and *Florida Entomologist* for scanning by JSTOR. JSTOR will disassemble the bound volumes for scanning and rebind them prior to returning them.

## Comprehensive fiscal analyses of *Florida Entomologist*

Attached are the final fiscal analysis for 2004 and a preliminary analysis of the first two issues of 2005.

Executive Committee approval of the suggested change in how Painter Printing charges FES for tables and figures will make it easier to verify these charges and will clarify the relationship between the charges and what FES charges its authors for tables and figures.

## Fiscal effect of online versions of *Florida Entomologist*

As can be seen in Figure 1, the loss of revenues from library subscriptions since 1994, when *Florida Entomologist* articles were made freely accessible on the web, has on average been compensated by the profit from IFWA fees. However, the likelihood that both inflation and the slow decline in library subscriptions will continue suggests that the compensation (in constant \$\$) will soon lag. Royalties from JSTOR, expected to start in 2007, should restore, at least in part, the ability of current IFWA fees to compensate for lost revenues from library subscriptions.

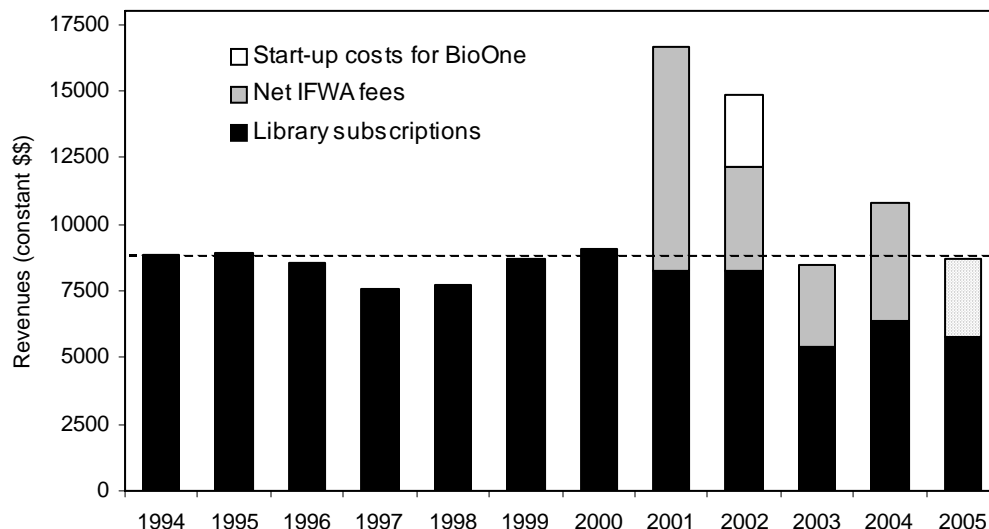


Figure 1. Total income from library subscriptions and net income from IFWA fees (both in constant \$). The net IFWA fees for 2005 were estimated by doubling the amount made by the first two 2005 issues.

<b>Florida Entomologist Fiscal Analysis for 2004 (final)</b>						
	Unit price (\$\$)	March	June	September	December	2004 total
<b>EXPENSES</b>						
Painter Printing fees for print edition						
Text pages (including 4 for cover)	36.72	3965.76	5581.44	6609.60	8078.40	<b>24,235.20</b>
Blank pages	12.00	12.00	0.00	24.00	0.00	<b>36.00</b>
Surcharges for technical matter	14.25/page	328.46	397.58	525.83	794.44	<b>2,046.31</b>
Surcharges for tables	37.69/page	698.77	669.37	769.25	1149.92	<b>3,287.31</b>
Surcharges for figures <1/2 page	18.15/page	85.85	94.20	101.82	109.99	<b>391.86</b>
Surcharges for figures >1/2 page	22.35/page	219.25	392.24	322.51	564.34	<b>1,498.34</b>
Figures redone	15/figure	0.00	15.00	30.00	120.00	<b>165.00</b>
Editorial changes/authors alterations	1.25	58.75	107.50	173.75	115.00	<b>455.00</b>
Cover	135/issue	135.00	135.00	135.00	135.00	<b>540.00</b>
Bookkeeping, billing, collections	250/issue	250.00	250.00	250.00	250.00	<b>1,000.00</b>
Electronic processing fees for author charges		105.14	0.00	0.00	352.46	<b>457.60</b>
Mailing service	145/M	65.80	71.68	73.92	75.60	<b>287.00</b>
Envelopes for mailing	125/M	56.40	61.44	63.36	64.80	<b>246.00</b>
Postage (single issues)		261.26	323.82	354.07	408.75	<b>1,347.90</b>
UPS fees (multiple issues to one address)		198.57	239.45	275.25	382.77	<b>1,096.04</b>
Uncollectible author charges (2002!)		472.50	472.50	472.50	472.50	<b>1,890.00</b>
<i>Total</i>		<b>6913.51</b>	<b>8811.22</b>	<b>10180.86</b>	<b>13073.97</b>	<b>38,979.56</b>
Painter Printing fees for electronic edition						
BioOne-compliant files	5.85/page	608.40	865.80	1029.60	1205.10	<b>3,708.90</b>
Files for FES website (TOC, etc.)	150/issue	150.00	150.00	150.00	150.00	<b>600.00</b>
PDF files for cover	1.50/page	6.00	6.00	6.00	6.00	<b>24.00</b>
<i>Total</i>		<b>764.40</b>	<b>1021.80</b>	<b>1185.60</b>	<b>1361.10</b>	<b>4,332.90</b>
Expenses paid directly by Business Manager						
Spanish resumes		80.00	260.00	180.00	340.00	<b>860.00</b>
Editor's salary	100% of salary/4	964.00	1025.00	1025.00	1025.00	<b>4,039.00</b>
Prorated portion of Business Manager's salary	50% of salary/4	1375.00	1437.50	1437.50	1437.50	<b>5,687.50</b>
<i>Total</i>		<b>2419.00</b>	<b>2722.50</b>	<b>2642.50</b>	<b>2802.50</b>	<b>10,586.50</b>
<b>Total expenses</b>		<b>10096.91</b>	<b>12555.52</b>	<b>14008.96</b>	<b>17237.57</b>	<b>53,898.96</b>
<b>INCOME</b>						
Author charges billed by Painter Printing						
Page charges						
Surcharges for tables						
Surcharges for figures						
Author alterations						
IFWA fees (see e-version breakout below)						
InfoLink fees						
<i>Total</i>		<b>8359.00</b>	<b>11950.50</b>	<b>13718.00</b>	<b>18296.75</b>	<b>52,324.25</b>
Institutional subscriptions (n=136)	\$50/each (yr)	1700.00	1700.00	1700.00	1700.00	<b>6,800.00</b>
Allocations from dues (361 members)	\$5/member (yr)	451.25	451.25	451.25	451.25	<b>1,805.00</b>
Author charges to be billed to annual meeting		528.00	427.25	421.75	0.00	<b>1,377.00</b>
<b>Total income</b>		<b>11038.25</b>	<b>14529.00</b>	<b>16291.00</b>	<b>20448.00</b>	<b>62,306.25</b>
<b>Net income</b>		<b>941.34</b>	<b>1973.48</b>	<b>2282.04</b>	<b>3210.43</b>	<b>8,407.29</b>
<b>ISSUE STATISTICS</b>						
Pages (not including cover)						
Articles and scientific notes		93	139	159	206	597
Other text		10	9	13	10	
Blank		1	0	2	0	
<i>Total</i>		<b>104</b>	<b>148</b>	<b>174</b>	<b>216</b>	
Articles		11	18	19	24	
Scientific notes		5	7	9	16	
<b>E-VERSION SHARE OF NET INCOME</b>						
IFWA fees (from counts of articles and notes)		1,350.00	2,150.00	2,350.00	3,200.00	<b>9,050.00</b>
E-version expenses (copied from above)		764.40	1021.80	1185.60	1361.10	<b>4,332.90</b>
Net income from e-version		585.60	1,128.20	1,164.40	1,838.90	<b>4,717.10</b>
Net income per page of articles & scientific notes		6.30	8.12	7.32	8.93	7.90

<b>Florida Entomologist Fiscal Analysis for 2005</b> (some data are estimates; some are missing)								
	Unit price (\$\$)	March	June	September	December	2005 total	2004 prices	% increase
<b>EXPENSES</b>								
Painter Printing fees for print edition								
Text pages (less adjustment for <800 printed)	38.56	4298.96	5040.16			<b>9,339.12</b>	36.72	5.01
Blank pages	12.50	0.00	37.50			<b>37.50</b>	12.00	4.17
Surcharges for technical matter (pages)	14.97	249.40	276.05			<b>525.45</b>	14.25	5.05
Surcharges for tables (pages)	39.58	639.61	519.69			<b>1,159.30</b>	37.69	5.01
Surcharges for figures (pages)	23.50	464.36	435.93			<b>900.29</b>	22.35	5.15
Figures redone (each)	15.00	15.00	15.00			<b>30.00</b>	15.00	0.00
Editorial changes/authors alterations	1.25	105.00	111.25			<b>216.25</b>	1.25	0.00
Cover (issue)	135.00	135.00	135.00			<b>270.00</b>	135.00	0.00
Bookkeeping, billing, collections (per issue)	600.00	600.00	600.00			<b>1,200.00</b>	250.00	140.00
Electronic processing fees for author charges		237.96	134.35			<b>372.31</b>		
Mailing service (per M)	145.00	60.06	66.92			<b>126.98</b>	145.00	0.00
Envelopes for mailing	135.00	55.77	62.14			<b>117.91</b>	125.00	8.00
Postage (single issues)		233.36	263.92			<b>497.28</b>		
UPS fees (multiple issues to one address)		264.31	348.56			<b>612.87</b>		
Uncollectible author charges (2003!) [estimate]	total/4	200.00	200.00					
<i>Total</i>		<b>7558.79</b>	<b>8246.46</b>			<b>15,805.25</b>		
Painter Printing fees for electronic edition								
BioOne-compliant files (pages)	6.85	753.50	787.75			<b>1,541.25</b>	5.85	17.09
Files for FES website (TOC, etc.) (issue)	200.00	200.00	200.00			<b>400.00</b>	150.00	33.33
PDF files for cover (pages)	2.40	9.60				<b>9.60</b>	1.50	60.00
<i>Total</i>		<b>963.10</b>	<b>987.75</b>			<b>1,950.85</b>		
Expenses paid directly by Business Manager								
Spanish resumes		100.00	40.00			<b>140.00</b>		
Editor's salary	total/4	1025.00	1025.00			<b>2,050.00</b>	total/4	
Prorated portion of Business Manager's salary	half of total/4	1437.50	1437.50			<b>2,875.00</b>	half of total/4	
<i>Total</i>		<b>2562.50</b>	<b>2502.50</b>			<b>5,065.00</b>		
<b>Total expenses</b>		<b>11084.39</b>	<b>11736.71</b>	<b>0.00</b>	<b>0.00</b>	<b>22,821.10</b>		
<b>INCOME</b>								
Author charges billed by Painter Printing (less tax)								
Page charges (each)	58.00	6380.00	6728.00					
Surcharges for tables (each)	26.00	676.00	676.00					
Surcharges for figures (each)	26.00	1092.00	1040.00					
Author alterations	1.25	47.50	28.75					
IFWA fees from articles	100.00	1500.00	1100.00					
IFWA fees from notes	50.00	300.00	650.00					
InfoLink fees	45.00	0.00	0.00					
<i>Total</i>		<b>9995.50</b>	<b>10222.75</b>			<b>20,218.25</b>		
Institutional subscriptions (n=126)	\$50/each (yr)	1575.00	1575.00			<b>3,150.00</b>		
Allocations from dues (335 members so far)	\$5/member (yr)	418.75	418.75			<b>837.50</b>		
Author charges to be billed to annual meeting		0.00	200.00			<b>200.00</b>		
<b>Total income</b>		<b>11989.25</b>	<b>12416.50</b>	<b>0.00</b>	<b>0.00</b>	<b>24,405.75</b>		
<b>Net income</b>		<b>904.86</b>	<b>679.79</b>	<b>0.00</b>	<b>0.00</b>	<b>1,584.65</b>		
<b>ISSUE STATISTICS</b>								
Pages (not including cover)								
Articles and scientific notes		110	116			226		
Other text		6	13					
Blank		0	3					
<i>Total</i>		<b>116</b>	<b>132</b>					
Tables		26	26					
Figures		42	40					
Articles		15	11					
Scientific notes		6	13					
<b>E-VERSION SHARE OF NET INCOME</b>								
IFWA fees (copied from above)		1,800.00	1,750.00			<b>3,550.00</b>		
E-version expenses (copied from above)		963.10	987.75			<b>1,950.85</b>		
Net income from e-version		836.90	762.25	0.00	0.00	<b>1,599.15</b>		
Net income per page of articles & scientific notes		7.61	6.57			7.08		